(THE BOG MPC AND DEFICIT FINANCING)

PARLIAMENT'S REVIEW MUST SEPARATE 2020 BUDGET AND COVID-19 GAPS

By Seth E. Terkper [Former Minister for Finance]

1. Introduction

The final article in the "BOG MPC AND DEFICIT FINANCING" series calls on Parliament to re-examine the revised 2020 Budget and COVID-19 fiscal gaps that it approved to mitigate the effects of the pandemic. The areas to examine include (a) the use of "offsets" to show a lower fiscal gap for the approval; (b) besides a lower GDP, extra costs that increase the budget deficit materially from Ghc18.89 billion to Ghc 25.1 billion; and (c) since the extra COVID-19 costs is funded, highlight the reasons for using the virus spread as excuse for Bank of Ghana (BOG) to finance over 50 percent of the disclosed 2020 budget deficit.

It is not transparent to use COVID-19 to resurrect the proposed BOG deficit-financing which existed since 1970s but was abolished. The IMF and other multilateral/bilateral loans and drawdown from the Stabilization Fund now cover COVID costs. As we noted in past articles, since GOG uses about 98 percent of tax revenues on interest payment and compensation only, it was creating financing problems, even without COVID-19. This article uses the IMF's Article IV (December 2019) and Rapid Credit Facility (RCF)/COVID (April 2020) Reports to show the original 2020 Budget gap (above fiscal deficit) and the gap relating to COVID19. Table 1 is from the RCF/COVID-19 Report.

Table 1 corrections and use in ensuing sections will show that the reasons for the financing pressure is partly due to <u>GOG's continued use of fiscal "offsets"</u>.

- *Arithmetic errors:* addition errors of 6.1% plus (-0.2) % percent [Art. IV] and 5.3% plus a further 4.1% [RCF-COVID] in the totals (Lines 1 and 2).
- *Fiscal "offsets":* the figures 6.1% and 5.3% in the bullet point above are equal to the interest payment items for the Article IV and RCF columns respectively (Line 1.1).

The second point is that GOG has met the projected COVID-19 costs in Table 1 and, therefore, it is not credible to use the virus as the entire excuse for BOG's deficit-financing.

- Weak reasons for deficit financing: MPC's reasons of <u>tight domestic market condition</u> and <u>significantly high interest rate</u> are <u>insufficient but more transparent than MOF</u>.
- Self-inflicted higher deficit: GOG's use of narrow base to <u>exclude exceptional costs from</u> <u>so-called "headline" deficits diverges from financing and public debt</u> on broad basis.
- "Offsets" show "impressive" outcomes: as with "interest payments" in this article, GOG uses <u>implicit offsets and neutralized fiscal items</u> (arrears and exceptional costs) to <u>equate</u> budget deficits to fiscal balances (both cash and commitment basis).

Since the correction of these anomalies are not related to the policy actions on COVID-19, the *House must engage in a full debate on proper fiscal rules* for recording and reporting budget, financing, and debt outcomes—in considering the MOF request for deficit-financing.

Table 1: IMF RCF (COVID-19) Fiscal Gap Computation

	Ghana: 2020 Financing needs and sources									
(Percent of GDP)										
#	Items	2019 A- IV	2020 RCF		#	Items	2019 A- IV	2020 RCF		
1	Gross financing needs	16.1	22.2		2	Financing before exceptional contribution [from Table 1]	16.1	18.1		
1.1	Interest payment	6.1	5.4		2.1	Program (Energy DPO)	0.3	0.0		
1.1.1	External	1.6	1.7		2.2	Project	2.0	1.6		
1.1.2	Domestic	4.5	3.6		2.3	Eurobond	2.8	4.7		
1.2	Fiscal deficit	6.4	9.5		2.4	Domestic	10.6	10.9		
1.3	Amortization	9.2	10.6		2.4.1	o/w Non-marketable (ESLA)	0.5	0.5		
1.4	External	2.2	3.3		2.5	Other domestic	(0.1)	0.9		
1.5	Domestic	7.0	7.3		2.5.1	o/w Bond (Depositor repmt)	0.0	1.0		
1.5.1	Market	6.8	7.1		2.6	Gold royalties monetization	0.3	0.0		
1.5.2	Non-marketable	0.2	0.2		3	Exceptional financing		2.1		
1.6	Cash buffers	0.0	0.0		3.1	IMF (RCF)		1.6		
1.7	ESLA	0.5	0.5		3.2	World Bank (Emergency DPO)		0.4		
1.8	IPPs Fund	0.0	1.6		4	Remaining gap		2.0		
					5	Financing		2.0		
Memorandum:				5.1	Stabilization Funds		0.3			
Nomin	Nominal GDP (Ghc m) 398,538 385,251				5.2	Additional: Domestic market		1.7		
Source	e: Ghana's IMF RCF [COV	/ID-19] Bo	ard Staten	ieni	t & auth	nor's calculations	·	·		

2. Fiscal pressures started with understating budget deficits

Tables 2 to 6 correct and separate the IMF's pre-Corona and post-Corona financing needs and possible sources of funding. From the Article IV in 2019, it repeats Table 1's bases to (a) <u>use "routine" grants or loans to pay for the 2020 Budget deficit and (b) "exceptional" financing for COVID-19.</u> The main conclusions from Table 2 are as follows—

- **Borrowing for Budget items:** GOG borrow for (a) the normal fiscal deficit; (b) debt service (i.e., interest and amortization); and (c) exceptional expenditures such as energy costs and bailout cost (from ESLA).
- **Borrowing usually excludes debt service:** however, as Table 2 shows, the <u>rise in deficit</u> from Ghc18.9 billion to Ghc25.5 billion (Art. IV) and Ghc36.6 billion (RCF) excludes the entire debt service and reverses ESLA "self-financing" for energy and road arrears.
- *Inadequate domestic revenue:* The Budget can only meet (a) salaries and allowances); (b) goods and services; (c) transfers (e.g., DACF, etc.); and (iv) capital expenditure.
- *Errors ("offsets") exacerbate the gap*: As noted, the errors or "offsets" (equal to interest payments in both Art. IV and RCF) increase the burden of financing.

To reiterate, the country is <u>borrowing to repay public debt</u> (principal and interest) and increase in 2020 fiscal deficit from 6.4 to 9.5 percent of GDP—a reflection of GRA's inability to raise sufficient revenues to support an expanded GOG expenditure program.

Table 2: Budget financing needs

	Ghana: 2020 Financing needs and sources [Revised]								
(Percent of GDP/Nominal [Ghc])									
#	Itoma	2019 Art IV			202	2020 RCF		et 2020	
#	Items	% GDP	Amount		% GDP	Amount	% GDP	Amount	
1	Gross financing needs [revised]	22.2	88,475.4		27.5	105,944.0			
1.1	Interest payment	6.1	24,310.8		5.3	20,418.3	5.4	21,691.5	
1.1.1	External	1.6	6,376.6		1.7	6,549.3	4.2	16,557.6	
1.1.2	Domestic	4.5	17,934.2		3.6	13,869.0	1.3	5,133.9	
1.2	Fiscal deficit	6.4	25,506.4		9.5	36,598.8	4.7	18,881.0	
1.3	Amortization	9.2	36,665.5		10.6	40,836.6	3.0	12,084.6	
1.3.1	External	2.2	8,767.8		3.3	12,713.3			
1.3.2	Domestic	7.0	27,897.7		7.3	28,123.3			
1.3.2.1	Market	6.8	27,100.6		7.1	27,352.8			
1.3.2.2	Non-marketable	0.2	797.1		0.2	770.5			
1.4	Cash buffers	0.0	0.0		0.0	0.0			
1.5	ESLA	0.5	1,992.7		0.5	1,926.3	0.7	2,646.8	
1.6	IPPs Fund	0.0	0.0		1.6	6,164.0		0.0	

3. Crisis not deterring MOF's use of fiscal "offsets" to impress

Table 3 shows the [writer's] adjustments or corrections of "offsets" in calculating the 2020 Budget and COVID-19 financing gaps. The precedent is clear: similar abuse of fiscal rules to reduce the budget deficit from 10.3 percent to 6.3 percent of GDP (old basis) in the same fiscal year (2016). Hence, article concludes beyond a mere fiscal error to use of "offsets" to equate neutralize "interest payments" in the Article IV and RCF columns in the Tables. The article continues with the corrected fiscal gaps of 22% (Art. IV) and 27.5 (RCD/COVID).

Table 3: Correction of "financing needs" gap

	Ghana: 2020 Financing needs and sources [Revised]									
	(Percent of GDP/Nominal [Ghc])									
		2019 Art IV			2020 RCF		Budget 2020			
#	# Items		Amount		% GDP	Amount	% GDP	Amount		
Memo	Memorandum items									
1.7	Revised gross financing needs:	22.2	88,475.4		27.5	105,944.0				
1.8	Less: RCF Report (original)	16.1	64,164.6		22.2	85,525.7				
1.9	Difference due to errors	(6.1)	(24,310.8)		(5.3)	(20,418.3)				
	Nominal GDP									
Sourc	e: Ghana's IMF RCF [COVID-19]	·								

4. The difficult domestic [market] financing situation

GOG is relying heavily on a "developing" domestic market to finance the 2020 and COVID-19 fiscal gaps. Table 4 shows that correcting the fiscal gap <u>puts more pressure on Government to look for alternative or unorthodox sources</u> of financing. The article adds some 2020 Budget items for comparison.

Table 4: Financing of 2020 Budget Items

	Ghana: 2020 Financing needs and sources									
(Percent of GDP/Nominal [Ghc])										
		2019	Art IV		202	0 RCF	Budg	et 2020		
#	Items	% GDP	% GDP Amt (Ghc) % GDP A		Amt (Ghc)	% GDP	Amt (Ghc)			
2	Financing before exceptional contribution [Line 1 above]	22.2	88,475.4		27.5	105,944.0				
2	Established financing	15.9	63,367.5		20.1 77,435.5					
2.1	Regular Financing	15.9	63,367.5		18.1	69,730.4	5.7	22,703.9		
2.1.1	Program (Energy DPO)	0.3	1,195.6		0.0	0.0	0.3	1,202.5		
2.1.2	Project	2.0	7,970.8		1.6	6,164.0	1.1	4,345.4		
2.1.3	Eurobond	2.8	11,159.1		4.7	18,106.8	4.3	17,156.0		
2.1.4	Domestic	10.6	42,245.0		10.9	41,992.4	4.0	15,849.0		
2.1.4.1	o/w Non-marketable (ESLA)	0.5	1,992.7		0.5	1,926.3		0.0		
2.1.5	Other domestic	(0.1)	(398.5)		0.9	3,467.3				
2.1.5.1	o/w Bond (Depositor repmt)	0.0	0.0		1.0	3,852.5				
2.1.6	Gold royalties monetization	0.3	1,195.6		0.0	0.0				

The IMF reports combine Table 4 and Table 5 but, while they <u>overlap</u>, separates the "routine" 2020 Budget and "exceptional" COVID-19 financing needs. The following are some critical observations on financing the routine budget balance (Table 4).

• *Inclusion of "off-budget" or "exceptional" items:* the IMF shows the narrow basis (i.e., so-called "headline" deficit) separately but adds all exceptional costs (i.e., bank bailout costs and energy sector arrears) to the overall deficit or balance.

• *Heavy reliance on domestic market*: GOG expects to raise about 65.84 percent (Art. IV) or 60.22 percent (after IMF RCF etc.,) from a relatively weak domestic market—which COVID state got worse for its primary and secondary dealer banks.

From August 2015, as part of the "smart-borrowing" initiative, GOG launched specific measures to deepen the domestic capital market: notably, the book-building "bid" approach for medium and long-term GOG instruments and establishing the Ghana Fixed Income Market (GFIM). These structures are not yet strong to support such high GOG debt market and any spillovers from COVID-19.

Table 5 shows (a) estimates for exceptional COVID-19 expenses and revenue shortfalls; and (b) external and domestic source of financing.

Table 5: Exceptional financing of COVID-19 estimates

	Ghana: 2020 Financing needs and sources								
(Percent of GDP/Nominal [Ghc])									
		2019	Art IV	Budget 2020					
#	Items	% GDP	Amt (Ghc)		% GDP	Amt (Ghc)	% GDP	Amt (Ghc)	
2.2	Exceptional financing				2.0	7,705.0			
2.2.1	IMF (RCF)				1.6	6,164.0			
2.2.2	World Bank (Emergency DPO)				0.4	1,541.0			
4	REMAINING GAP				7.4	28,508.6			
5	Financing (of GAP)				7.4	28,508.6			
5.1	Stabilization Funds				0.3	1,155.8		·	
5.2	Additional: Domestic market				7.0	26,967.6		·	
6	Financing (difference)				0.1	385.3		·	

Table 6 shows the Memorandum Table that corrects "offsets" and omissions from the IMF extract in the substantive Tables above.

Table 6: Correction of errors and offsets

	Ghana: 2020 Financing needs and sources								
(Percent of GDP/Nominal [Ghc])									
	2019 Art IV 2020 RCF Budget 2020								
#	Items	% GDP	Amt (Ghc)	% GDP	Amt (Ghc)	% GDP	Amt (Ghc)		
Memorandum:									
7	Computation errors:	(6.1)	(24,310.8)	(1.2)	(4,623.0)				
7.1	Financing needs (#1.8 above]	(6.1)	(24,310.8)	(5.3)	(20,418.3)				
7.2	Financing gap (#5 below)	0.0	0.0	4.1	15,795.3				
8	8 Financing of GAP (Original) 16.1 64,164.6 18.1 69,730.4								
9		398,048.2							
Source	9 Nominal GDP 398,538 385,251 Source: Ghana's IMF RCF [COVID-19] Board Statement & author's calculations								

5. Other signals of tightening domestic financial market

As BOG's MPC statement noted, the issue is a tightening domestic capital that can now only cater for GOG's new issuances and rollovers at "significantly high interest rates".

- **Exceptional domestic financing**: after the IMF, World Bank and other COVID-19 support, GOG must raise extra 1.7 percent of GDP from the same domestic markets, which takes the overall financing to about 70 percent.
- *Financing rollovers*: the financing discussed above does not include sourcing funds from the same domestic market to rollover maturing GOG bills and bonds.
- *Exit of non-resident investors*: exit of non-resident investors with 50 to 60 percent share of medium-term bonds (not allowed in the short-term treasury and notes markets).
- *Increasing use of "tap-ins":* recent large "uncovered" auctions and "build-building" bids result in "tap-ins" (private deals) to refinance existing or take new issues offers.

The government got to its peaks with the use of oil revenues and debt to finance high consumption expenditures. The uses for the 2020 Sovereign Bond include routine current expenses such as the Free Senior High School and expensive initiatives—items that cannot be sustained on borrowing and debt that is expected to hit 70 percent at end-2020. Neither is tapping BOG Balance Sheet sustainable, given the deferral of its debt service commitments.

6. Conclusion

GOG's own 2020 Budget summarizes the domestic financial market situation from 2019 (Q1 to Q3) clearly as follows (p34 par.138 and 139): "The <u>higher-than-programmed financing (especially from domestic sources)</u> stems mainly from the frontloading of financing

requirements to meet Government expenditures and other <u>debt service obligations</u>, including the settlement of <u>uncovered Government auctions</u>, following <u>substantial revenue shortfalls</u>.

"As a result, total Domestic Financing, including <u>drawdown of Government deposits</u> at the Central Bank, domestic market operations, and other sources of domestic financing <u>constituted about 59.6 percent of total financing</u>, amounting to Ghc9.3 billion (2.7% of GDP) against the target of Ghc3.7 billion (1.1% of GDP)"

These are based on the narrow deficit basis—excluding exceptional costs—since earlier it states: "Mr. Speaker, following Governments fiscal operations, the overall fiscal balances on cash basis resulted in a deficit of Gc15.7 billion, equivalent to 4.5 percent of GDP) against the target of Ghc14.2 billion (or 4.1 percent of GDP".

Table 7 from the MOF Website (updated January 2020), continues to show the wide difference between GOG data and IMF reports. First, the outturn to end-2019 is impressive but hardly credible and, second, even the addition of exceptional costs by GOG diverges widely from the IMF Article IV and RCF/COVID disclosures.

Table 7: Budget and Fiscal Outturn for 2019

	2019	2019	2019	2019
Ghc 'million	Budget	Revised Budget	Projected	Prov Outtrun
Overall Balance (cash, discrepancy)	(14,535.9)	(15,715.2)	(16,354.8)	(16,726.7)
(percent of GDP)	(4.2)	(4.5)	(4.7)	(4.8)
Overall Balance (cash, discrepancy, incl. finsec bailout & Bank Capitalisation)	(14,535.9)	(15,715.2)	(18,079.8)	(19,941.7)
(percent of GDP)	(4.2)	(4.5)	(5.2)	(5.8)

Source: MOF Website

The financing difficulties that is now drawing BOG unorthodox fiscal practices and rules are partly self-inflicted. They derive from the brazen use of unorthodox accounting and fiscal rules such as "offsets", flattening fiscal balances to equal budget deficits, and excluding "exceptional costs" to impress. These are contrary to passing a comprehensive Public Financial Management Act (PFMA) in 2015 and its "derivative" 2018 Budget Responsibility Act (BRA).

Despite overlaps, Parliament should separate the correction of budget deficit anomalies from measures to minimize the impact of COVID-19 pandemic. Examples of fiscal overlap include the fall in domestic taxes from COVID-19 actions (e.g., lock down, shutdowns, border closures etc.,) and OPEC (Russia versus Saudi) crude oil price fall. After all, the fiscal data to end-2019 and 2020 were available before the declaration of the COVID pandemic in March 2020.